

Probing questions

Purpose	Example
Asks for more details	<ul style="list-style-type: none"> • <i>Could you say more about your group's plan?</i> • • •
Seeks a clearer understanding	<ul style="list-style-type: none"> • <i>Could you give me an example of what you mean by [an idea]?</i> • • •
Asks about consequences	<ul style="list-style-type: none"> • <i>What might happen to [another stakeholder] if your plan is implemented?</i> • • •
Asks about alternatives	<ul style="list-style-type: none"> • <i>Are there other ways to achieve your goal besides the plan you have presented?</i> • • •
Looks for evidence	<ul style="list-style-type: none"> • <i>What is your reason for this?</i> • • •
Asks about things that have not been mentioned	<ul style="list-style-type: none"> • <i>You did not say anything about [a point that was not talked about], could you tell me how this might affect your plans?</i> • • •